I taught 16,000 therapists.

There's only three things wrong with every person that turns up at your door.

First of all...

Marisa here.

The worldwide renowned therapist.

From royalty international superstars, CEOs and Olympic athletes,

this woman definitely knows a thing or 2,000

about how we take control of our thoughts.

80% of your success is down to your beliefs.

But also damage is so many people because if you're thinking,

I'm not good enough, smart enough, attractive enough,

your mind's job is to make your thoughts real,

even if it's not true.

A classic example of sex.

So many of my clients couldn't conceive

because their husbands didn't have enough sperm.

But when men have sex with a stranger,

they triple their sperm count

and porn really damages so many people

because it's an impossible expectation to live up to.

So many people have affairs,

not because they don't love their partner,

but because they're missing out,

but it's all about what you have chosen to believe.

So you've got to reverse that language.

The other thing that people do a lot,

it really messes up your sex life

to call your partner mommy or daddy because...

Marisa, how do I avoid sugar?

It seems to grab me.

Food has memories, not the chocolate.

It's the feeling you felt when you couldn't have it.

And you can give yourself the feeling without the thing anyway.

It's really easy, too.

How?

Should I hypnotize you so we can change it?

Let's do it now.

Okay, close your eyes.

And here's the magic sentence.

It changes your life.

I got hypnotized.

In this episode, Marisa hypnotizes me

to completely end my sugar cravings,

and you're going to see it happen

and you're going to find out if it works.

So stick around.

Marisa, I've been trying to figure something out.

I've been trying to figure out if we get to choose our beliefs.

Mm-hmm.

And I actually wrote about this in my book recently,

and I feel like you're the person to ask this question,

because I know that our lives are governed by these beliefs

that we have about the world, ourselves, and everything in between.

But can we choose them?

I think so.

You know, when I was here last time, you asked me about my childhood,

which I don't talk about a lot.

It wasn't awful, but it also wasn't amazing.

But the beliefs I had then are so totally different

from the beliefs I have now,

because I chose to give myself better beliefs,

because, you know, you make your beliefs,

and then your beliefs turn right around and make you,

and then confirmation bias means you look for proof

of what you have chosen to believe, and you'll find it.

So if you say, oh, I hate cats,

they're vicious things that scratch you,

they're really aloof, or I don't like dogs,

they're barky, yappy, horrible things,

then if you believe that about a dog,

and you meet a dog, you'll feel so anxious

that that will become true.

You'll say, oh, I love dogs.

They're the most loyal, gorgeous, loving things.

Then you'll have a different energy around them.

So you should choose your beliefs.

You should constantly upgrade, update, question your belief.

Where did I get that from?

Is that true? Who told me that belief?

And even if it's true for them, does it have to be true for me?

You know, I see a lot of women who say things like,

well, you know, if you're really famous and rich,

you'll never find a guy, because 100 years ago,

that was probably true.

Men didn't go for rich, successful women,

because they wanted them at home.

But it's not true now.

So your grandmother's belief is not your belief.

I love my daughter's generation

who don't do body shaming or fat shaming

and have a whole different language,

but I think it's so refreshing.

So you can always choose your beliefs,

and you really should constantly check

why do I even believe that?

Is it even true?

Because so often it's not true at all.

It's just something you've been taught,

or you've just gone along with it anyway.

I like cats then.

You know, I like all animals,

but cats, I do think the way you described them,

they're a little bit scratchy,

sometimes a little bit annoying,

not as loving as dogs,

maybe I'm going to annoy a lot of cat people here.

If that is my belief,

if I say to myself, okay,

cats are wonderful, they're lovely,

they're fantastic, they don't scratch, et cetera,

I feel like I'm just lying to myself.

This is the case with self-belief as well.

I could say that I'm amazing

but in my subconscious mind,

after getting, I don't know, bullied at seven years old

by a kid that called me fat and whatever else.

am I just not lying to myself?

Well, I think you should lie to yourself.

I think you should lie to yourself.

I think you should lie, cheat and steal every day of your life.

Lie to your mind,

cheat fear,

and steal back the confidence you were born with.

So let's imagine you're going for an exam,

I'm going to fail it, I'm going to mess it up,

I've got a terrible memory,

I'm going to read that paper,

my mind's going to go blank and I'm going to blow it.

So that's the belief but you could also say,

I've got a great memory, everything I studied for this exam is in my head, when I read the paper, the questions are going to come up and I'm going to remember the answers and I'm super chilled at exams, I'm cool, calm, collected, I'm going to ace this exam. So if you repeat that over and over again, you see the subconscious doesn't think it just feels. And if you say I'm nervous, and the subconscious feels that, then when you're nervous, the mind shuts down, all the blood rushes to your heart and your mind empties. It's like, if you're crossing a road in a car, I don't think, should I go left, right, forwards, backwards? You just move because in fear, you don't think you move. So when you're scared, your mind empties. I remember years ago, I was coming home and this guy was following me, and I knew he was following me and I knew I had minutes to get in my door and I couldn't get the key and I couldn't remember which way to go. All the times to forget how this key works, I lived it for five years, but I was so scared, I couldn't remember how to open my door at all because when you're scared, your brain empties. And so if you go into an exam going, I'm scared, I'm nervous, vou won't do well, but if you say, I got a great memory, I love exams, I'm excited about this exam, I'm so excited, I'm going to be assessed, I'm going to do really well, or I'm going to do this assessment, I'm going to ace it. This person's going to love me that I'm so smart and my answers will show them that I know what I'm talking about, the mind doesn't go, oh come on, that's silly, the mind goes,

okay, whatever you say, you make it real. Your mind's job is to make your thoughts real. The subconscious doesn't think it only feels, and if your mind's job is to make your thoughts real, in your job, you just think better thoughts all the time. So imagine you're going to have a needle stuck in your arm, you go, oh that's going to hurt and that's going to be so painful, I always read my phone and if you cough just as the needle goes in, it confuses your mind and you don't feel it. Is that lying? Or is it just taking your mind somewhere else? Because I think if I can choose my beliefs then I can un-choose beliefs, but I couldn't think of a single belief I have now that I could genuinely un-choose, I can say it, but I think I'd still believe it. The thing with the mind is there's a couple of rules of the mind, one is let me give you a couple that will help you. Every thought you think is a blueprint that your mind and body work to make real. Every thought you think has a physical reaction and indeed an emotional response. And here's another one the mind learns by repetition. So when you think a thought a lot over and over again, it becomes real even if it's not real. So if you think a thought, my neighbor's driving me crazy, it's so noisy I can never sleep, I can hear their television, they're getting on my nerves, it'll become your reality. If you say, it's a little bit irritating, but I can put my headphones on,

I can tune out,

then you'll have a different reaction

to the same event.

We don't have to change events,

we have to change how we think about the events.

It's like saying, oh this commute

to work is killing me.

Being on this freeway

is crazy.

But someone else will go, wow,

I'd love to be on. You've got a car

and you're going to a job and you're getting paid.

That's my fantasy dream

come true.

You don't have to change a thing,

you have to change how you think about the thing.

So that is changing your beliefs.

And a belief is really just the thought you think a lot.

So you're born as a blank slate.

Where did you get those thoughts from?

Who gave them to you?

So the beliefs you think you can't change,

where do the beliefs you think you can't change

come from?

So I think one of the recurring beliefs

I've had about myself,

which I think goes back as long as

I can remember to be honest,

is that I am fundamentally unorganised.

Unorganised, okay.

And I think people will be surprised to hear that because

I'm very, I'd say productive.

My output is high.

But the organisation of my stuff,

even if you looked in my bag,

it would be like a jumble sale.

If I didn't have a cleaning, I think it would be,

you know, it would be like a bomb had gone off in there.

I heard you saying actually on a podcast

that when your hotel room is very messy

and it upsets you,

but not enough to make you change it.

You've been listening.

No, you're right.

I think there's a habit or something that I've built into myself where I think I've told myself

it's faster to be messy.

Yes.

But then the dissonance or the

issue that I take with it is that's not who I want to be.

I want to be a messy person.

I want to be someone who comes into their hotel room,

goes into their suitcase and hangs everything up

so that tomorrow is easier.

What happens is I dive into the suitcase,

pull my gym equipment out and run to the gym

and it's something I want to change

because it's almost like this concession

in my life where I've gone, well, that's just who I am.

I'm just a messy person

and I think we'll label ourselves.

And of course, when you do that, now you're making it really

say, you know, I can't spell but my dad couldn't spell

and now it's genetic.

Every time you say I'm just a messy person,

the strongest force in you

and everyone in the world is you must act in a way

that utterly matches up with how you

have chosen to define you.

So if you start by changing that

and saying, I love being organized,

it gives me such joy to be on.

I love putting something, you say it, say it, say it,

it will start to change.

So for the last three weeks I've been staying

in a place with an amazing gym

and I started to love working out

with really, really heavy weights

because now I've got run over

and I started to get muscle wastage in my leg.

I was going, I love heavy, heavy weights.

I love it. And I was really a Pilates

yoga person but for the last three weeks I get up

and I'm in the gym at half seven going, well, I love

heavy weights. And I didn't like it

before but I decided

to say it over and over again because when you say, state and affirm something, your mind must make it real. So all you have to do really is to start saying a lot. I love being organized. It gives me immense joy to put stuff where I love it when everything's in its place and I'm in a hotel. And when I come back I put my gym in a particular place and I love that feeling of being super organized and very guickly it will start to change because you're thinking a thought that your mind has no choice but to make real. So interesting. But it's also true. You think a thought and your mind can't help it. We did that thing with a lemon didn't we where you think you're eating a lemon. Have we ever done that? Put your hand in front of your mouth. Imagine you're holding half of a great big fat juicy lemon. Close your eyes and just put that lemon right up to your nose and breathe in that amazing lemon smell because nothing really smells guite like a lemon. Now squeeze that lemon so hard so that lemon drops pucker onto the surface. Stick out your tongue lick off the lemon open your mouth really wide and shove that entire lemon into your mouth and I want you to start sucking and biting and chewing all the flesh literally bite into that lemon until

the lemon drops burst onto your tongue

and your taste buds pucker and swell as you start to chew that lemon, suck that lemon swirl that lemon all around your mouth, keep eating the lemon suck it, chew it, swirl it around and then open your eyes did you start pumping out saliva? Yes I did. And so here's a question, was there a lemon? No, there was no lemon. That's true, there was no lemon but you could also say ves which is also true they're both true, no there wasn't but yes there actually was, where was it? Where was the lemon that was making you make saliva? In my head. In your head, yeah it wasn't anywhere else it was in your head, just do another one right arm out, towards me and just swing your arm behind you as far as it will go and have a look at where it's gone, just look behind you to notice where it is, bring it back I think you went up to like the third book on that bookshelf, I want you to imagine close your eyes and tell your mind my arm's going to go a third further I'm now like a bendy Barbie and Ken doll my arm is so flexible it's going further, I want you to imagine all the muscles in your right arm becoming super flexible like cookpasta open your eyes put your arm out and say to your arm, you're going a third further now you're like a pretzel you're super flexible go a third further swing your arm back and just watch as it goes a third further, now look at how far it's gone you're only up to the third book before

so what happened then? I just just believed my arm was going to go further and it did and for men, I get men who say I can't please my wife I can't get an erection, I can't keep it going and she's going to leave me and if I tell them other things you're a great lover, you can maintain an erection for 20 minutes or 10 minutes or the average is about four and a half minutes that starts to happen they don't do anything else, they listen to a recording that says you have longer erections you can have a great sex life you can wait until your partner orgasms and it all becomes true because every time they say but I can't do it it's all over in a minute I can't please her or him they actually make that real but when you just change a thought you know there's a song called Love Changes Everything by Climby Fisher but actually thoughts change everything when you think a thought it's such a game changer erections it's so interesting because in my friendship group with my male friends we've spoken about sex life libido erections we've all struggled in different ways at different times and it's one of the areas in life where it's so clear to me that thoughts are the problem and the solution because again if a man thinks about sex

if a picture looks at a movie and gets aroused you get a very physical reaction straight away even if there's no one in the room with you so that's a classic example of thinking a thought about being aroused turned on feeling sexually attracted and your body makes it really even if there's no one there and it can be at a wedding can be an event it can be highly embarrassing for a guy to get an erection in the wrong place but if you think a thought I'm turned on here the body makes it it does it for women too but it's not so obvious for us to kind of hide it but yes it's a thought I can't do it I can I'm going to fail I'm going to succeed do you work with people often that have sexual dysfunction all the time is it becoming more popular or more prevalent in your view I think people are more able to talk about it a lot of women come and say I can't orgasm I can't orgasm at all I don't know what to do all my friends are having massive orgasms it's no harder it is I don't think that's true apparently our grandmothers had more sex than us but I think now we have all this pressure we watch porn we watch other people talking about their amazing sex we think oh I'm not like that but it's very easy to make your body super orgasmic but I think before we didn't talk about that my grandmother would have never talked about orgasms or having a design of a vagina or a Brazilian didn't even know what that was so we're in a different generation now every year

there's another way to hate your body even your genitals have got to be perfect now and I think it's so much pressure for people I've got to look like a porn star have sex like a porn star and porn really damages so many people because it's such an impossible expectation to live up to seems that pressure as it relates to sex is like the antithesis it's the enemy of I can only speak from a guy's perspective but if there's ever pressure in the bedroom there is zero chance I'm getting an erection of course, because comparison is a thief of joy and we're so busy comparing ourselves to porn stars and someone who looks like the Kardashians who has a perfect body and everything's perfect it's not really like that have you ever worked with men that have sexual dysfunction issues? yeah, a lot of them with premature ejaculation erectile dysfunction all of it and I would say if it was me because I feel like everyone's got a friend sounds like I'm talking about myself but there's a couple of things I'll talk about from my own perspective in the sexual department but my friend was in a relationship he was in the relationship for a couple of years and then halfway through the relationship he could no longer keep an erection and he was talking to me a lot about it and then he ended up ending the relationship because he had convinced himself it was impossible to change that and in fact I know a lot of guys that struggle with this

and there was a point where I was one of them where I just seemed to get this thought in my head about sex and I struggled to to keep an erection but also just to keep myself to want sex there's going to be people listening to this right now

that are in that situation

where something has just changed

every time they go to bed it's just this high pressure situation

they can't get an erection

therefore they're avoidant of having sex

what do you say to those people?

you know it's really interesting

because we want intimacy

we think I want to fall in love with someone

that finishes my sentences

that knows when I'm hungry

that knows I'm having a bad day

that just knows me inside out and loves my very soul

which is wonderful

but what great sex requires is mystery

what eroticism requires is not intimacy at all

so in the beginning

even for the first it's all new

what they're going to do, how they're going to do it

it's all very exciting, it's all new

and so for men especially

you know it's great maybe for the first two years

and then it's like

oh like one of my clients said

every time my husband comes to bed with just his pyjama top on

and they want sex

but it's so unromantic

I mean he just doesn't bother to put the pyjama bottoms on

it's like oh god is that his idea

of foreplay I mean

and like I say you know it's always every Saturday morning

before we go and do the food shop

and it's so predictable

many people have affairs not because they don't love their partner

but because they're missing out

so you have intimacy which is like the love being in love and knowing each other and loving each other and you know not caring if your wife's got her period or your husband's got a bit of bad breath or they're tired or they've got a cold you just love them anyway but then you have eroticism which is amazing great sex and eroticism likes mystery suspense, a bit of edginess, a bit of naughtiness a bit of the unknown and they don't go together they really don't go together at all but there is one thing that makes them go to and that's called fantasy there's a bridge that links eroticism to intimacy and eroticism and it's called fantasy well isn't that being unfaithful to my partner I'm sure I shouldn't fantasize but actually 50 Shades of Grey which was not a great book at all I can fantasize I can read this book and I can pretend I'm Anastasia with Mr Grey and that book did so well because it allowed people to fantasize and so if you have a relationship of 30 years I mean I'm great friends with John and Missy Butte to be married for 35 years they're a couple that created a life book they live in Hawaii but they talk a lot about how they have a very erotic sex life after 35 years it's like red-hot but they understand it's all about a bit of mystery, a bit of drama, a bit of suspense I'm very lucky that my husband and I travel all over the world so we never have all Saturday night

Saturday mornings of sex and go to Sainsbury's that's just not in our agenda so we always have a bit of newness going on but for men even if you love your partner so much when it becomes predictable it's like the thrill goes you know that song but where's the thrill gone the thrill isn't there so you have to put a bit of work back into making your sex life thrilling and moving it away and so it's hard when you love someone but you know everything about them and they about you and it's like well there's no newness here I go on holiday we have great sex why is that? well you don't think about the laundry or anything else you can just really let go and you're in a different place and you can be someone else you often hear about people going on holiday like girls to a beater going wild and they would never be like that at home because it gives you a chance to be someone else so sometimes in your sex life you have to take that chance and use drama, mystery, suspense, edginess just like I was telling one of my clients I went home and said to my husband dominate me so what shall I do she went well dominate me she said yeah but what she said well that's the point don't ask me how can you dominate me if I have to tell you what to do I want to feel overpowered by your maleness when you say well what shall I do you're more like a girl than a boy I don't like that because of course opposites attract especially in sex

even if we're same sex relationships opposites attract and that's very exciting when people are together a long time they try to make their partner like them and they forget that opposites attract so if you keep trying to make your partner like you and they can try to make you like them then you haven't got the opposites attracting anymore and then it kind of disappears and the other thing that people do a lot my grandma used to call her husband dad or daddy and that was a bit weird but that was maybe her it wasn't a sexual thing she said come on dad get out of the way and what do you want for tea dad and they had no sex at all she thought it was the most disgusting thing in the world but the minute your partner becomes mommy or daddy and many women and the best of attention say things like have you taken your vitamins today you know wear a coat it's going to get cold did you pay the bill I knew you wouldn't do that you're becoming the critical mommy or loving mommy and then we have the opposites some men who are very controlling so you can't have that you're not going to have that they become controlling daddy and the minute your partner is in any way mommy or daddy you can't have sex with them because who wants to have sex with their parents that's really weird and many people don't realize how as they say in a long relationship they take on the role of critical parent blaming parent judging parent and then vou have no desire left so you've got to be very careful not to let that happen and especially when you have children and then you say mommy

can you get Andy a tissue daddy can you get Susie her gym bag and even though you don't mean it you're now saying mommy daddy people do that with their pets even daddy take Toby for a walk or mommy it really messes up your sex life to call your partner mommy or daddy so interesting even when you were saying then about the lady that came home and said to her partner dominate me and he went how what shall I do it's the antithesis of domination but it kind of speaks to 10 years of him just trying to please her but also that it's bad community said hey you know what you do you do the sandwich you go hey you know we've been together for seven or eight years and we're great but you know I've got this thing I would love you to dominate me like this I'd love you to pretend to be the postman or the gardener or I'd love you to pretend to be someone who would really excite me if you could do that because then it would just be exciting and then they go oh okay I get it I've got to pretend to be the postman or the gardener or vou know there's a lot of women who couldn't conceive and this is where I learnt this from so many of my clients couldn't conceive because their husbands didn't have enough sperm but when men have sex with a stranger they triple their sperm out taking when women have sex with a stranger their cervix tilts to suck up the sperm so when I realised it's a great book called sperm wars it tells you

okay so I wrote it like I said okay this is what you've got to do you've got to go home and pretend you're I don't know when asked you would ask and your husband but you mustn't speak because that's going to ruin it and then have sex have some kind of fact go to a hotel of course the men love it I don't want to talk no talking just act out this fantasy because he will triple his sperm out take your cervix will tilt and it's like it's like IUI it's like vou have more sperm and so many of my clients said why I got pregnant you know I've tried all this time but going up the road to the Holiday Inn pretending he was like the plumber or anything at all and that worked we got pregnant like that because he made so much more sperm and so isn't that interesting that wasn't about fantasy it was about how can you get more sperm how can you become more fertile what can you do and these were just silly little things that help men and women who were trying really hard to have a low sperm count get pregnant why does that happen why does the sperm count triple in the cervix tilt well let's imagine you know that we're in a tribe and there's some people there and nature the human species must go on so for men when they impregnate the same person over and over again they've made her pregnant many times but a new person if you can get a new person pregnant straight away that's how the human race continues you know one of my friends was telling me this story about in New Zealand with the rams and he said

you know you would buy the male rams and you drive them to the field and they could smell the females they started ramming the door that's why they called rams and when you finally get there you open the gate and they charge out they have sex with every female and when they come back they've lost half their body weight in a really bad way but they have to have sex with every single female every you so it's just an evolutionary of making sure the species goes on so what does that say about monogamy but this is not, nature doesn't care but nature cares about the species continuing nature doesn't care about monogamy its role is to make sure we continue but yes of course we want to be monogamous so what do you do we use that very thing if being with someone new excites me and gets me going why can't I pretend my partner is someone new and of course you can vou can do all kinds of great things you can introduce newness don't always have sex in the same place at the same time it's a little tiny bit of effort but do something to make it new and exciting so you would recommend spending time apart as well yes I mean I've been with my husband for 15 years we've only spent 11 days apart and we work together so you know that thing about living over the shop so we work together we're together all the time but we have a great sex life because we both understand what makes it tick which isn't necessarily being apart but yeah being apart is great too because

you can't wait to come back to that person a lot of people will listen to all of this and think God I'd love to do that I want him to turn me into a maid turn me up and surprise me or whatever but if I even mention this to him he would look at me like I've got you know a tail look at me like I was weird well part of having a great relationship is doing for the other so if I said to my husband I'm not hungry so we're not eating I'm not tired so we're not going to bed I'm not cold so the heating's not coming on he'd look at me like I was mad because part of that is I'm not really hungry but you want to go out for dinner we'll go and it really want to go to this event I don't know what go to a football match but it's important to you so I will go because in a relationship you do for each other if your partner says I would love you to put a little maid's outfit and run around with the dust it would be so amazing I don't want to do that isn't it Draugr do you think well maybe I could just try it once if I don't like it and never have to do it again maybe it would be red hot it's not about being objectified so if you love someone and assuming their fantasy isn't dangerous or painful or super weird why not just see if you can do it and then you can say hey if I do that you can do this because it's trading all the time and there's nothing wrong with that that's the same thing my husband if I'm tired my husband will say I'm going to make you something to eat or I'm going to drive you I'm going to do that for you because he loves me and I'm the same with him

but people think oh I shouldn't why should I have sex I'm tired why should I do that and the worst thing is that I don't want sex anymore so you can never have sex again either which is very weird because why would you condemn your partner to no sex ever just because you don't want to have sex and imagine it was the other way around because isn't a relationship doing for each other even if it's not really your thing I find it incredibly fascinating that when we look at the back end of Spotify and Apple and our audio channels the majority of people that watch this podcast haven't yet hit the follow button or the subscribe button wherever you're listening to this I would like to make a deal with you if you could do me a huge favour and hit that subscribe button I will work tirelessly from now until forever to make the show better and better and better I can't tell you how much it helps when you hit that subscribe button the show gets bigger which means we can expand the production bring in all the guests you want to see and continue to do in this thing we love if you could do me that small favour and hit the follow button wherever you're listening to this that would mean the world to me that is the only favour I will ever ask you thank you so much for your time back to this episode so many questions to ask on this because I'm just thinking about all the conversations I've had with my friends recently about sex and their relationships and I've got another friend who is in a relationship it's become a sexless relationship he's staying with her I think in part because she's really nice but why has it become sexless um that's a good guestion that I wouldn't know without asking him but I'll tell

what he's told me he's told me how much he wants to have sex with other people mm-hmm and he actually described it as like a temptation that he just he is like as if he's possessed mm-hmm he says every five minutes someone will walk past nothing about having sex with him like he's absolutely obsessed with it but not with her not with her she wants to settle down mm-hmm because she's at an age and phase of life where she feels that she kind of needs to hurry up mm-hmm these are just words that I'm repeating that he's told me and so he feels a bit stuck where he's got this partner who wants to settle down he clearly doesn't want to settle down and he's thinking about having sex with everyone else and he's not having sex with her and that's how he's escaping he probably doesn't want to settle down and have children but feels he should sounds like he wants to become a success and now he's thinking about having sex that's his way out you know oh he can't say to her look you know I love you but I'm not ready for that that five years down the line for me so his mind is doing it he thinks he wants to have sex with everyone but her he feels pressurized because of his time thing because his mind is saving you're not ready you're not ready you know often we have dreams that say I'm not ready or wow I thought I wanted to do this but my dream said oh no you don't want to do that at all but the desire he's in other people is his body saving you are not ready to be with her you'll be with anyone else but her and you should really just tell her the truth and say look I'm not at that stage you're at

I'm just not ready for that yet because you see when you can't open your mouth and say I'm not ready or I'm not comfortable or not happy the body goes I'll do it I'll do it for you and I see that with all my clients not just sexually when you can't say one of my clients told me years ago that he got fired from his job and he couldn't tell his wife so every day picked up his briefcase and went and sat in the park and then he got really sick and then she said you're so sick you can't go you'll have to resign he went okay and he never had to tell her that he'd lost his job because the body made him so ill that he would have lost his job anyway so you know I love this expression the feeling that cannot find his expression in tears will make other organs weep and so he's got a feeling that he can't express and when you can't open your mouth and go I don't want to do that the body said I'll do it for you and it finds really peculiar obscure often really helpful ways of doing it for us how does he know though that it's a case of him not being ready or even in my case when I was 24-25 years old I'd just self-sabotage any sign of commitment let's talk about that so let's go back to your 24 years old oh for my entire I mean it starts at 14 we're not being committed at 14 we start fencing people 24 and you fancy people and you're a very good looking guy and you've obviously had some relationships

tell me about the self-sabotage it started with Jasmine Jasmine was with a guy called I probably shouldn't name him but I'll call him John Jasmine and John they were in a relationship I really fancy Jasmine she's gonna hear this but she knows already fancied her for about three years pursued her doggedly from like 14 till 17 really 18 and there was a day where like Jasmine gave me a chance finally she was in a relationship with this guy called John and on that day I got terrified and I kind of remember persuading her out of it even though I'd pursued her for years and then as I looked through my early sort of 20s the same sort of recurring behavior pattern showed up where I would at any sign of commitment I would come up with a reason why I couldn't commit I'm busy I need to become a millionaire this will get in the way of my work da da da da da this is the oldest trick in the book you pursued Jasmine she wasn't available she was with someone else when she became available you thought oh no because now she could reject you now she could say when she was with someone else it was a dream I'd love to get that go when you had the chance it's like oh she could find out I'm not worthy she could find I'm not good enough I can give you context as to how it felt the idea of commitment felt like prison of course yeah you've said that before and so of course if your end goal commitment is prison

being stuck with one person is prison your mind says I've got to get you out of this so it's all fine to have flings but the minute commitment comes up you back out because that's going to jail you don't want to do that so that's really normal when you say things like oh I'm going to be tied down I'm nailed down oh that's it now no more fun and people say things like you two are one now and may all your problems be fatal ones and sometimes we don't like that it's like oh I don't like that idea and all the vows about to love, honor and obey to forsake all others we think do I really want that but you were adamant that you didn't want that that a relationship was prison so when you tell your mind I don't want it the mind must get you out of it if you say oh god I've got to give that speech I don't want to do it I want to do it I want to do it don't be surprised on the day of the speech there's a terrible cold and migraine and your mind goes you said you didn't want to go and I'm so cool I got you out of it because the mind listens every thought you think it listens to it's like a genie vour wish is it's come on to your wishes I don't want to be in prison of commitment I'm happy to date but when it gets a little bit serious the mind goes let me get you out of this and we don't do it in logical ways you know self-sabotage, procrastination and nothing more than the fear of either not being enough or not wanting to go where you think you're going

you know there are people who apply for a job get it and they never turn up on the first day or think god I work for that and I don't want it I thought I wanted this I don't want it I thought I wanted that person I actually don't want them and so for you the thought that a relationship is prison is so powerful that it would make every relationship unravel including Jasmine so now let's go back to your friend veah so how does he know that it's not just some like I don't know unresolved traumatic issue that's stopping him being avoidant of committing to that individual or if that individual's not right and I think it's the case with like jobs and relationships and everything in our life how do we know that it's not just some trauma response that we're having or if the thing we're avoiding or rejecting is actually not right for us you know when you think okay my life without this person would it be better or worse if I have an argument with my husband we don't argue a lot but I always imagine my life without him and it's so much worse than my life with him occasionally annoys me he's got some he can put a tea bag and have it every so often as a kitchen in like three minutes flat I was like wow how do you do that I just don't understand how you can do that but you have to pick your battles and when he really annoys me I just think okay imagine if he wasn't here and I thought oh no

I wouldn't like that maybe not here for a couple of hours but forever so you know because of how you feel but you see you know we're all taught this you know you found your other half but you're not a half you're a whole you can't find another half to complete you because you're not half a person but a lot of us are taught you know you're gonna find the handsome prince is it gonna live happily ever after well that isn't true there's never one person ever that could complete you or me to all your needs and so you have to be a realistic in a relationship you have to put your needs into three parts okay I've got a need my husband must always tell me where he is he must call me he must tell me when he's it's two in the morning where he is I don't like that he must be honest honesty is a non-negotiable need for me so that's a need that has to be met need for tidiness is that really important I can do it myself you know by the time I have an argument with him about the tea bag I've already put it in the bin and put a bit of bleach on the kitchen counter and it's all done so the second lot of needs you might have to meet those needs the need to have a tidy kitchen the need to have I don't know organic groceries delivered maybe vou can do it sometimes you've got to pick your battles and the third set of needs you just got to give those up some needs are just not important enough to fight about you know my daughter is an artist and artists are very messy and if you go you have to go what mess I can't even see it so with my daughter the need to have a tidy bedroom I learnt to shut the door don't even go in

if I go in they go well she's happy do I need to have a happy daughter or a tidy daughter's bedroom a happy daughter is actually more important so some needs you must have your partner meet some you've got to meet and some just give them away it's really not worth arguing about you reminded me when you talked there about thinking about meeting Prince Charming and perfection I went into a bookshop the other day as I sometimes do just for inspiration you know and I bumped into a lady who recognised me I actually took a photo of her because the conversation really stayed with me it's not often that I take a photo with someone else I say please can I have a photo with you just so I remember this conversation and what she said to me in that conversation was reminiscent of many other conversations I've had she was a woman she's just over the age of 30 I think she was 32 31 and she was actually in that bookshop looking for a book that would help her solve her romantic and relationship issues she said to me which is a message I've heard before from close friends mine I'm over 30 now I'm looking for a guy I've never been in a relationship I've been working very very hard she says she's excelling in her career people have told me that I just need to go to the gym and work out and I've tried that and I still can't find this person and the other sentence I remember she said I don't want to settle and I've got people close to me in my life many people that have are in almost identical situations so much so that I sent. that photo with her to those people and said I've just met you in a bookshop and it helped me to actually understand

them better because to know that there's many many people that are in that situation then they've got this kind of societal clock ticking that's saying you better do it quickly what would you have said to her to help her so I said first of all what are you doing people say to me I'm looking for love okay that's great where are you looking well I go to yoga any men there not really she said I've tried dating apps people tell me to meet people in public but how do you do that so people tell me they're looking for love all the time I'm looking for love where are you looking describe your weekend I went to yoga any men in the yoga class not really and then I went to my friend's house and then I went to a book reading for any men there not really and then I went out with all my girlfriends we all looked the same we all went to the same bar competition so actually you're not looking for love at all because you're going to places where men aren't and then men say I'm looking for love where are you going I mean the way there are many women there they're all in the yoga class so if you really want to find love you've got to be proactive first of all sit down and think what kind of person do you want I mean what qualities do they have what are you looking for you know normally I'm looking to buy a house but I never go to the state agent and look at the brochures I just think the house will turn up I'm looking for a job but I'm actually going to yoga I'm going to I'm not going for any interviews we say well you're not really looking for a job are you when I look for a house I've got brochures coming in I'm going to look at I'm going to look at houses till I find the right one

so if you want love sit down and think about what you want make a list don't be too into six pack and gorgeous or ten think of the qualities what is this person like and then decide what is that person looking for you might have to up your game a bit and then think about where is this person they're not in yoga but they're somewhere and once you've decided that you're worth love that's the most important bit and you can put yourself around people you'll find love easily but we're so busy trying to change ourselves so you have to take some time because the only thing you need to do to find love is first of all every day so I'm worthy of love I am worthy of being loved I deserve to be deeply loved and I'm worth it and if you think when I say that I feel really stupid then say it more until you don't feel stupid until you think no actually it's sinking in now so putting lotion on my skin it is going in it is having an impact so say it state affirm it a lot I deserve love I'm worthy of love I'm who couldn't love me I'm deserving of love and then when you've got that part right and you know that you don't think I hope when I go on a date I'm good enough for them well what about thinking are they good enough for you so you got to reframe that don't keep saying I got to make myself I've got to chase love pursue love get in shape to find love be perfect to find

love you got to find love just by being you so work on knowing you're worth it that's an 80% of your success will come down to having and I'm worth it mindset think of the person think of where they are and then get out of the yoga and go to the wait room if you're a girl if you're a guy get out of the wait room go to the yoga put yourself around the people you want to be with and you'll end up with them she did say a line to me which I just remembered which is I've started to think that there's something wrong with me and it's there is a clear pattern in the people here in that situation that I know that have started to engage in vocal negative self and self disparagement and apps of course there's so much like going to a Chinese restaurant with a menu that's 20% I don't know what to have now there's so much variety I've now got to page 20 I've forgotten what was on page one if you go to a restaurant with a little men you think okay I'm going to have that so apps with masses of variety lots of people I mean they show you a good thing how many people are looking for love just like you so you're not weird or a freak apps are good to show you wow all these people good looking people are looking for love but maybe come away from the apps and start to talk to people you know talk to people I was just thinking if you're talking about dating apps I've never been a prolific dating app person because I've been busy but also I'd never had success on them until people knew I was sort of in a public capacity and then you can't I can't use them anyway but going back 10 years I do remember using dating apps swiping

through and you'd see like really beautiful people and go oh I want that one you'd swipe right on them and then the ones that would swipe left and you would you know they were just not the ones you were looking for and because you understand the value of anything by the context in which you see it by seeing 50 beautiful people but then getting the ones that are less than even if there was less than people it's not a nice way to describe them the ones you didn't desire are perfectly okay because you've seen them in a context where you've seen supermodels you're never going to value them and also you know I was thinking about the people that are going on those dates that are searching for Mr. Right or Mrs. Right are we less valuable when we're in search of something? Yeah definitely that's the problem right? Well it's one thing is to say hey you know I've got a great life and I've decided I'm ready to be with someone amazing I want to share my life with someone who wants to share that but I'm guite I'm okay if I don't find them I've got a great life but I'm kind of open to finding the right person now it's rather different to needy I need someone to complete me I don't want to be on my own I hate being alone I need to find my mate my partner so you almost need to be at a level where you're happy and you've got a great life but you want to share it rather than I'm incomplete without that person there's something wrong with me people used to say to me why are you not married I said

I don't know just lucky I guess because I hated the option of what's wrong with this I always had that pattern I don't know I guess I'm just very lucky. From the age of 20 to 25 Yes the one I pursued romantically once I'd even got past the commitment issues didn't want me and I always reflect on it and go when I really wanted someone there must have been something I was doing yeah they knew that you were dumped then they knew that you had a commitment fear that sort of probably came out of your poor so of course they dumped you before you dumped them because your behaviour and some of the things you did or said or even didn't would have let them know that vou had a commitment fear and so they just got out before you did they weren't even I got rejected a lot in that phase from like 20 to 25 and I reflect on it and go how come those five girls that I pursued that I really wanted that like you know I'd start listening to Adele and think of them like you know went into the frenzy all of them rejected me but if they all did it it wasn't it was all of them they all picked up something from you because if it was one you go oh well it was them people say I've had five wives of all disappointment have they had five husbands no well then it was you I was talking to a client they said I've had five wives they all disappointed me I said well you were the disappointment because they couldn't all disappoint you you must have wanted perfection which you did and you can only ask for perfection if you're offering perfection which none of us can offer

Mike my conclusion from that chapter in my life was there must be like a thousand micro expressions that these people are picking up on communicating that I'm low value yeah and I you know I couldn't fake it I read all the books about you know I read this book in this matchmaking book in this book called the game the mystery method I watched all the documentaries and the only reason it changed in my life was when my actual opinion of myself changed because you didn't value yourself and you know if you have this belief I'm not good enough and you fake it people pick it up they know instinctively they can't help it because it's at a level beyond communication where you have a low sense of worth people pick it up and when you have a high sense they pick it up too but when you fake it it you're still faking it so that's why you've got to get to that level of hev I'm so great when I was in I was in Zimbabwe just before I met John and I was they put me in a honeymoon suite and it was an amazing place they kept saying oh he's just so sad you haven't got a husband they don't understand that why haven't you got a husband this is not normal and I thought you know I'm so happy and I thought as a second time in a month I was also teaching in Coventry but in a honeymoon suite again that read me to the best room in the house and it was a big honeymoon suite I thought well you know what I love being in here I didn't think oh this is so sad and so the second time I was in a honeymoon suite I was thinking you know what if this is as good as it ever gets I'm on my own in this amazing place in Zimbabwe in this amazing

with two baths outside and two showers and two of everything I'm okay I'm really happy and I was married ten months ago I didn't even know John well I knew him but we weren't dating because you have to get to that level of thinking and ten months later you were married yeah I came home I knew John our kids went to the same school I came home from Africa and September met him in October we were married the following August but I got to that level where I was so happy being just being by myself that I didn't chase him or think oh my god I need this just like oh here you are and I already know you and you're a great guy and it all worked out perfectly but you have to get away from the neediness or I'm running away from it avoiding it or desperately looking for in your case looking for thinking it's a prison you have to be at the level of I'm ready but I'm happy anyway and then from 25 to 30 the next five years the thing that changed in my life was I became what other people would call successful business success now it's funny because someone will look at that and go okay well for the next five years from 25 to 30 you had money so it attracted people whatever right yeah but I know that that's not the full story I know that I think the success changed my beliefs about myself of course it did I just think I stood differently and I of course you did you had a sense

of self it's not that I'm rich but it's like I've created this I'm worth something your sense of self elevated because of what you've done and achieved and you grew up a bit too and so your sense of self went up and people like people with a strong sense of themselves it's very attractive it's actually very sexy confidence is really sexy a sense of who you are is very sexy for men and women so without knowing it that's what you got and from 25 to 30 in that period I no longer had that issue I felt that I could attract someone that I wanted if I pursued someone I thought I went into it thinking you know the choice is going to be mine and say that in a least humble way I possibly can and I fell in love with someone and I've been with them ever since I was actually working with someone who won the lottery and he said you know what happens when I won the lottery women became more orgasmic I said you know that happens all over the world when men win the lottery their girlfriends become more orgasmic he went yeah I don't understand it was a bit of a joke that of course they became more orgasmic because he became so attractive to them because he'd won the lottery so that was very funny makes so much sense so people are going to hear that and go so you can't fake that's what I came to learn from that 10 years in my life I say it's all my friends now I give them I give them I give them this or everything I know about some of the books I read about how to be high value and then I tell them the story that between 20 and 25 I read all these books and I still couldn't do anything about it so reading the books

is not enough because you can't fake it and I say to some of my best friends and one of my close girlfriends I said it's almost like there's a thousand little micro expressions of low value that we give off in language is just it's a new form of communication versus the like thousand tiny things we don't know we do which tell the person that we don't value ourself we have no self-esteem and we're not confident. If you're looking for self-esteem anywhere outside of yourself you're not going to find it if you're looking for self-esteem out there with the jazz men's of the world or someone unless you're looking for it in here you're never going to find it so stop looking out there self-esteem is not out there it's in here and just spend some time saying hey I can elevate my sense of self-worth self-value self-image you see self-esteem means if I say Stephen Holder in the highest of esteem is what I think of you but self-esteem is what I think of me and what happens we start to poke holes in our self-esteem by saying I'm not good enough I'm not rich enough smart enough attractive enough qualified enough and you got to go back and go no I can raise myself see my matter just the way I am I matter I'm enough I'm lovable and you know my dad always said the job of any school is to raise the kids self-esteem that's more important than learning Latin or sport and all schools their job is

to raise kids and parenting too your job as a parent is to raise your kids self-esteem but nobody teaches us that we think oh no it's organic broccoli and making you safe and making you learn Mandarin sending you to a good school no your job is to raise kids with good self-esteem and then they'll have relations with who've got good self-esteem if you only will work on self-esteem the world would be so much better how would vou have what would you have done with 20 year old Steve if he had come to you and said listen Marissa I've pursued all these women they all seem to not value me yeah well I would have gone right back to look at what was happening when you were growing up what was going on with your mum and dad where did you get these beliefs from what happened to you vou know it's not what's wrong with you it's what happened to you should never say what's wrong with you what happened to you in your formative years what did you see growing up with your mum and dad what did you see so if we look at you know Paul McCartney who loved Linda and all his children have got very secure Relate Stellar's got four children amazing parent Mary he's got three children but they're very happy they've stayed with us because they learnt what they live you learn what you live what did you learn what did you live that you learned which was that marriage is a horrible place to escape from it's punishing it's not a place of sanctuary

or love or support something completely different I also think I just learnt that I was at a very young age that I think maybe that I learnt that I was unlovable at some level because I think think about being a black kid in an all white area where your house is like dilapidated I think that's the right word never brought anyone home never brought a girl home in the 16 odd years never brought anyone home no one knew where I lived I had this like constant shame and I showed up as if I was a confident kid it was an act and you went home feeling as sent vou see I taught 16,000 therapists all over the world and I teach them there's only three things wrong with every person that turns up at your door only three things and one of them is I'm different so I can't connect the next one is I want something it's not available to me and the third one is I'm not enough there's a lot of versions I'm not smart enough good enough but when you told me that little boy who is a black kid in a white world living in a shambolic house never bringing people home straight away you're saying I was different and if I'm different I can't connect because we connect by being the same because I like Postman Pat so do I I like Pastor so do I I like Barbie so do I oh you're my friend but when you're different you can't connect so you first had that first thing I'm different so I can't connect what I want

being the same as all the other kids is not available to me and if you think you're unlovable then you have to think you're not enough but of course that's what you felt the truth is you're deeply lovable just the way you are but it's very hard when you don't feel it so when you you know your feelings the most real thing you have and we're always trying to use logic but logic doesn't work and a battle between emotion and logic emotion wins every single time so the emotion of being this kid who felt different not enough not the same you can't logic that better yes you can achieve a lot and work hard and be a millionaire you remember John Lennon said the thing you can't hide is when you're crippled inside and so you're trying to fake it till you make it but then you just end up feeling like a big fake you have to go back and look at okay I felt different but here's an interesting thing if our greatest fears to feel different it must be none the same as everyone because that's our greatest fear to be different we used to be cast out for being different banished for being different but actually if you fear being different I really that means you're the same as everyone because you got the same fears and what wasn't available now you've made it available many years ago and you're deeply lovable and more than enough so you have to kind of go back and look at that old scene to go but that's not me anymore of course it's not me so just stating why it isn't you is actually one of the most transformational

things you can ever do as we're so busy looking for how it is us you know here's a rule of the mind whatever you look for you will find whatever you focus on you get more of so when you look at how it's still you or still there or still bothering you then you'll find it and interesting I think when you look at the mess in your room you remember the shambolic house and that's why it bothers you not because it's messy because you were brought up in a shambolic house now you come out and think oh look at this room I've recreated the same instead of saving actually I'm in a five-star hotel there's a maid next door it's a little bit messy it's not shambolic but you see what your brain is looking for is what's the same and it will always find it but if you look for what's different you'll find that too so when you have a brilliant brain which we all have and you definitely have said it you've got to talk yourself out of it not into it you're talking yourself into how the messy room is the same as a messy home and it bothers you greatly because it feels out of your control which it was when you were a kid living in that house don't talk yourself and talk yourself out of it oh veah I have created a mess but hey I'm a super successful guy I'm busy someone's going to come in and clean all of this up and it's not the same it's vastly different but our mind is always looking for what's the same because it loves what is familiar after all you know if you were to your kid living in the prairie and you wanted out on the prairie you'd only eat the berries you already knew

you wouldn't eat anything unfamiliar
because it would have killed you so
our primitive brain wants to go
back to what is familiar back to
what is known back to what is comfortable
let's talk about the sugar
because I've heard you say a lot
I saw this I saw this I saw on
your web one of the things I saw was the
dietless life
life coaching and the dietless life website
I was on there just before I actually came in the door earlier

and it said that the dietless life resolves

the underlying cause of overeating

Ι

let me confess

I am someone that works out pretty much every

day I'll work out today

although I'm going to that Fred again concert so that might be difficult

that's a workout I work out pretty much every

day of the week

the thing that's holding me back is

once in a while I'll get into a little bit of like

a sugar spiral

what I mean by that is I'll eat some sugar

and then the next day I'll eat some more sugar and then the next day I might have some more sugar because it's very addictive

I've actually given up alcohol I've not told anybody that

but I've given up alcohol completely

but this sugar thing seems to be something that I'm like

I'm like battling with

it will happen you know once a month

and then it could last for like a couple of weeks where I just start

eating things that I'm like why am I eating that

and then I'll get control again of the ship

how do I

avoid sugar

I don't like it I don't want it

I actually when someone hands me something

the first thing I check is the sugar contents

don't want it in my life anymore I've made that decision

like alcohol goodbye

but it seems to grab me so your mind always goes back to what something means so let's talk about little Steve and what did sugar and all the sugar retreats mean to you when you were a kid what did they mean well in our house we weren't allowed them we're probably the only family again because of money issues we didn't have any nice things in the fridge so I would go to the corner shop after school and I would steal as much of the sweets as I possibly could and then how did you feel so let's close your eyes a minute just remember be that little boy you've just stolen them you've just got them it's okay that you took them most kids do that what do you feel like when you've suddenly got them in your pockets or you're eating them what's the feeling I feel in control I feel like my friends I quess so keep your eyes closed and imagine now you're grown up Steve and then suddenly it's one evening and you want this sugary stuff and you want it the next day and the next day I want you to say this when I can't have sugar when I don't have sugar say it when I don't have sugar I feel like that little kid who was deprived of sugar I feel like that little kid that was deprived of sugar and that makes me feel out of control because just add the word because it makes you feel out of control because because I lived in a house where I didn't have the ability to get the things so you can open your eyes now so the adult you see it's not the chocolate it's the feeling you felt when you couldn't have it so when people go on a diet

this is what happens I can't have any of that stuff I can only have lettuce they have this traffic like red everything's banned amber, ok and green is like lettuce, salad, carrots grilled fish I want all the red stuff the mind says if I can't have it I want it, I want it so much so again you've got to talk I can have chocolate every day for the rest of my life it's always I can have it and I can have it in abundance I can have a breakfast lunch and dinner and here's the magic sentence that changes your life I'm choosing to say no and I'm choosing to love it I mean my parents are a bit like that no sugar, sorry sentence again I'm choosing to say no to chocolate and I'm choosing to love it I'm choosing to say no to kids treats and I'm choosing to love it I was going with one of my clients who's a billionaire who goes on his boat on his yacht and takes all these things like refreshers and sherbet stuff because he wasn't allowed them as a child and even though he's got his own chef that makes him happy because it's something that was forbidden and so when he gets it he thinks he's so thrilled because it did that when you look at it it made you happy so you're looking for the feeling not the thing and you can give yourself the feeling without the thing anyway so as you can remember I feel the same when I want it and I feel the same when I get it but could I get the feeling without having it

of course you could it's really easy too should I hypnotize you back to that little boy that wanted the sugar so badly so we can change it should we do it now being hypnotized is really easy I'll show you what you do it's about the eyes so if you look at me you're going to look up like that breathe in breathe out take another deep breath keeping your eyeballs up every time you blink deep powerful hypnosis is coming upon you breathe out and just one more time keep your eyeballs up and this time the more you blink the deeper you're going to hypnosis so keep your eyeballs up close your eyelids down and I'm going to tell you Stephen that your eyelids are locked shut glued shut sealed together your eyelids are glued tight try to open your eyes find their locked shut go deeper try to open your eyes find their glued tight go deeper and one more time try to open your eyes go deeper deeper your mind Stephen knows exactly what chocolate and children's sweets represent to you I'm going to count back 5 to 1 your brilliant mind is going to take you right back easily, powerfully to a scene that is all to do with why as an adult you keep going back

to sugar the minute you get that information it's going to be such a game changer and of course vou can't relive anything it's not possible, you can only review you can't relive being that little boy but you can review it and any scene you go back to even if it's sad you're going to look at it with fascination with insight, with innate understanding of how those scenes then shaped you today so let's go so you're about 7 describe what's happening in this scene I'm sat on a grass hill I have these these boring sandwiches in my lunchbox I want you to it's very important to feel the feeling you're doing fantastic, I want you to say I'm looking at my lunchbox I'm 7 years old and I feel so disappointed I'm looking at my lunchbox I'm 7 years old and I feel so disappointed is there anything you can do to change the lunchbox no I could steal some money from somewhere to buy the things I want or I could swap or steal some other food or something how else is that little kid feeling buying sugar or getting it makes me feel makes me feel powerful there's always been that underlying thing because I could never have it as an adult it's an expression of my new autonomy

yeah

I can have whatever I want so now I want you to go back to the little kid sitting on the grassy bank with a disappointing lunchbox I want you to say to me that's not me anymore because you need to tell me exactly why just define tell me why that's not you so repeat after me that little kid on the grassy bank with a disappointing lunchbox that little kid on the grassy bank with a disappointing lunchbox and will never be me ever again and will never be me ever again because I can have whatever I want now you're not 7 your mother doesn't provide your lunch every day does she if she didn't you hated it couldn't you go out and get whatever you want that's not me I'll never be 7 ever again I'll never be 7 having less than other people ever again that can't be me I can have whatever I want now I can have whatever I want now and what I really want is to be indifferent to sugar is to be indifferent to sugar and I want you to think of the words that little kid needed to hear you know better than me that when you were 7, 8, 9, 10 what you most needed to hear what you most needed to feel that you were the same that you were equal that you had everything others had and I want you to repeat some of those words you can do it in your head or out loud

what are the missing words you've never heard and always wanted to hear one of them was vou have the same resources and money and value as all of your friends so say that little kid you have the same money the same resources the same resources the same stuff everyone else has the same stuff that everyone else has vou're smart and as you grow up you create everything for yourself you see chocolate doesn't free you from feeling that you can't have it it actually reminds you far from solving your issues it reminds you of that kid it pulls you right back it doesn't set you free it pulls you back to that memory of that kid vou could never have it I don't need to remember that anymore because that isn't me and that will never be me I can eat sugar every day for the rest of my long gorgeous life I can eat sugar every day for the rest of my long gorgeous life what I really require is an utter indifference playing this recording so my voice goes with you stays with you until soon don't even need this recording it's wired and fired and coded into you it's who you are not what you do and it makes you feel amazing so knowing it, feeling it, believing it being it, becoming it

just slowly, calmly, easily just open your eyes and come back into the room how do you feel? I forgot where I was at least I thought I was somewhere else that's a great thing about hypnosis you forget where you are the critical factor shuts down some things only happen in hypnosis the critical factor shuts down it accepts things it can't accept consciously what is going on there? well your conscious might is completely shut down the subconscious that knows it is always switched on is always on record and it remembers everything and your subconscious is accessing memories but you're really getting the feeling because the thing is it therapy doesn't get the feeling it says we did this you want to feel the feeling oh I see, I'm trying to get the feeling but I don't even need that feeling I can be free now also time, I looked at the time and so much time has passed but it didn't feel like it feels like it was just a few minutes that's how you know hypnosis is so powerful because you lose all track of time time stops but the subconscious mind which is running the show really takes over do you know what I'll do in this episode this episode will take a couple of weeks to come out so I'll do an insert about how I got on with my relationship with sugars okay guys this is two weeks after I recorded with Marissa and I want to tell you the results

I've not touched sugar more importantly, not had any sugar cravings whatsoever and when I say sugar, I don't mean natural sugar that occurs in natural foods I mean the really sugary foods that are processed that I didn't want to eat I've had no cravings whatsoever for sugar and I've been around chocolate and Percy pigs in a lot and we're two weeks on from the conversation with Marissa I've lost weight, my sleep has therefore improved because I'm not eating sugar and I'm not getting these peaks and crashes that I used to get so I can confirm that Marissa's hypnosis worked and if you want to watch the whole hypnosis session which is just over 25 minutes long the whole thing I've linked it below on our clips channel so you can watch the whole thing it's a little bit long and it might be boring for some of you but for those of you that want to see the full 25 plus minutes it's down below in the description on our clips channel on YouTube back to the episode you must have so many case studies in your life of how hypnosis is just so many people who did dietless life have said you know I don't eat sugar someone said you know I can't even have a cappuccino with a chocolate oh no sorry you've got to take that off because I'm simply so indifferent to sugar and then you start to taste how fake it is, how horrible it is because your body actually, your body never says hev knock me out with sugar the body hates the mind just like the mind might go for alcohol or drugs until you can get into the mind and say you know

you need to make a better choice because you've chosen it one of my, maybe one of my my best friends in the world I have like six best friends one of my best friends in the world can't eat basically anything he's in his mid-birth, he's now and for whatever reason some psychological reason he just can't when we get a restaurant he can't order anything he never has, known him for 10 years he basically only eats like a couple of things and there's something going on where he thinks like I don't know the texture of other things but basically it's like crackers, crisps, biscuits I was in Dubai in February with a girl called Sarah who could only eat meat couldn't eat anything else but meat and I said I can fix that in an hour and I did, we went back to why and now she eats everything, cake, pasta because boy she was in so much pain and she did it, she straight away in one session it was a game change, I had many kids who said I can only eat cheese and white bread but given my number I can change that in an hour we've tried so many things over the years you need to try the thing that works proper hypnosis, it works all the time because that magic only happens when you get into that network of intelligence and understand what's going on when you can send different messages to the feeling mind because it's no good doing it logically, it's like saying to an alcoholic, now come on have a lovely cup of tea, you don't need that alcohol look at you like you're mad because logic can't defeat emotion but I can only eat crackers, it's so powerful

but you can find a better emotion where does that come from, what was going on like the emotion of that little Steve and saying when I have the chocolate I feel better, I feel more powerful I feel the same as other people and that was the driver now you can say well I don't need to do that I'm already powerful and amazing and equal to all my friends It took me to a place that I've not been before I actually remembered things that I hadn't ever remembered the lunchbox thing, I'd never really remembered my lunchbox shame that's a new thing which I'd uncovered from being sat on that hill during summer and just opening the lunchbox it's just this horrible sandwich and the powerlessness, it's called learned helplessness and learned hopelessness, I can't accept this but I can't change it, I don't know there's nothing I can do about it because you know you don't want, it's not the scene it's the feeling within the scene that's what you did so beautifully, that kid who felt powerless, frustrated disappointed but could do nothing I could steal of course, but that's okay all kids do that, but that wasn't really the thing that gave, you could do it but that wasn't really your choice, you wanted to have the money that Ashley had to go into the shop, you wanted to have the parents to say here's the money, go and buy yourself something lovely but you didn't have that but when you stole the stuff, you got the same feeling but it was never really the same because you had the shame and the guilt and the blame attachment, now you can let all of that so interesting, I've never actually felt like that

before, I've never, I remembered so many things and time just seemed to stand still and I realise things about my relationship with food that have been maybe locked up in the back room somewhere that I didn't realise so thank you for that, really really powerful it's my first time ever doing anything with hypnosis but also the shame about the messy room where that comes from too the same feeling that you couldn't fix it when of course you can, you can say I love putting stuff away, it feels amazing I wasn't sure whether I'm messy because it reminds me of home so a messy room makes me feel more comfortable or if it's the opposite like you know, I've never been sure which one it is well it's just, I think because you lived in a messy home, it was familiar, it was easy, no one said tidy up, put that away, so if you were in the army for instance, you say oh no I make my bed and because you learnt a certain way but you learnt the opposite just everything's in a mess so the two things that you learnt is familiar but also it's deeply disappointing because it makes you feel oh god there's a mess again and I can't fix it when the truth is, you can you've always got a choice the worst thing is I can't change it and I can't accept it, I can't change it, I can't accept it, I can't change a mess, I can't okay, I can accept it, I can say hey I'm messy and I love it, like an artist or you can say I can change it but it's like I can't change it and I can't accept it, accept it my daughter loves living in a mess because she's an artist she doesn't even see it or you can say I can change it

by changing how I think, just say I love putting stuff away, it makes me feel powerful and if you say it enough it will become real because your words create your reality and if you don't like your reality, you don't have to change your reality you have to change the way you're speaking which immediately changes your reality which is completely shaped by your words quick one, I discovered a product which has changed my life called 8 Sleep and I'm so proud to say today that I had a chat with the founder of the brand and they are now a podcast sponsor and one of the things I've come to learn on this podcast from speaking with sleep experts like Matthew Walker is how important temperature is when it comes to sleep the temperature of your room, the temperature of your bed and also one of the big insights I had from speaking to some experts was that the temperature of the room should fluctuate throughout the night as you move through different stages of sleep so when you first get into bed, it should be quite cool in bed, it should then get a little bit cooler and then the temperature should increase near the end and that is a reflection of what would have happened in nature once upon a time you've probably come to learn that I have sponsors on this podcast that I use and products that I love, my sponsors should be a reflection of the conversations I'm having but also a reflection of what I'm using in my life so to celebrate them being a new podcast sponsor I always want to get a discount for you guys if you've got one, go to 8sleep.com which is E-I-G-H-T sleep.com and if you do that

you'll save \$150

on the pod cover that I have on my bed

the one I'm talking about

grab your pod cover, send me a DM

and let me know how you get on

Marisa thank you

you're so welcome

we have a closing tradition where the last guest leaves a question for the next guest

the question a few is very good one in fact

if there was one sentence

that everyone should believe

about themselves

that would have the most

positive impact on their life

what sentence

is that?

I'm enough, all my bracelets say it

I live it, I have

I created the I'm enough movement which I'm so proud of

it would be I am enough

I have so many schools having kids say that

this has changed bullying in the school

it's changed the way kids perform

it's changed the way they behave emotionally

they all have a little placard and they have to say it

state it affirm it

I am enough

that's my favourite statement

because it's the truth about everyone but we just don't know it

we often think well I'm not enough

and if I'm not enough I need more

more chocolate, more followers

more drinks, more shopping

I'm enough

it's a statement that can change your whole life

if you state it affirm it

and it will sink in

Marissa thank you

everyone that's listening to this now should definitely head over to your website

because there's so much there

whether they want to be trained by you

or whether they want to come to one of your events

I was in there rummaging around and actually ran out of time

because there was so much, so many resources and that's how I found the dieting stuff and the coaching stuff and events and a lot of free stuff too, we give away so much free stuff and your YouTube channel is another example of where you're just giving away hundreds of videos for free so thank you for the work you do for me, that's why I wanted to have you back on but also it's my girlfriend who's actually upstairs and talks about you all the time she's training and doing several courses I believe she's done some of yours as well but you are a force for good in the world it's so wonderful to hear that your work is now moving into schools and the curriculum it's so exciting incredible, just incredible thank you for being who you are I really appreciate it as you guys may know as someone that is on the go pretty much 90% of the time I always prioritize getting my work out in and for me it's non-negotiable working out, staying healthy and trying to optimize my body so I can achieve the results that I want but a new addition to my lifestyle which compliments my busy work schedule and my tough workout schedule is my prioritization of my rest and my recovery I never quite knew how important it was until I started my Weep journey to understand exactly what's going on in my body and how to look after my body and well-being coach that provides you with the feedback and actionable insights you need on your sleep, your recovery, your training, your stress and your overall health and seeing this data that Weep provides has made it 10 times easier to understand what my body needs for it to reach its optimal state

helping me to conquer those long days and tough workouts without breaking down see for yourself by searching ioin.weep.com slash ceo to get a free month's free Weep membership on me and I have a suspicion you'll stick with it so don't stick with much as it relates to wearable tech enjoy it and let me know how you get on as you may know this podcast is sponsored by Huell if you're living under a rock you might have missed that and Huell has such a wide range of products now but there is a great way to try all of them this is the Huell Best Cellar Bundle perfectly curated so that you can try all of the favourite products and decide which ones are your favourites the Best Cellar Bundle has a range of meals and bars including the iconic Huell Shaker, the Pot and a free t-shirt which if you've got the free Huell t-shirt you'll understand how well that t-shirt fits I'm not just saying that it really really is phenomenal if you've heard me talking about Huell but haven't tried it for some reason then this is a great option for you to get to know the range and find the product that works best for you I've tried every single Huell product in the boardroom, in the development laboratories and in my home and there's a couple of products which have just revolutionised my life because they meet the requirements that I'm looking for so I'm going to try Huell for the first time and to get into it and to join the Huligan family I'd highly recommend you try this out