All right.

Quick break to tell you about another podcast that we're interested in right now, HubSpot just launched a Shark Tank rewatch podcast called Another Bite.

Every week, the hosts relive the latest and greatest pitches from Shark Tank, from Squatty Potty to the Mench on a Bench to Ring Doorbell, and they break down why these pitches were winners or losers, and each company's go-to-market strategy, branding, pricing, valuation, everything.

Basically all the things you want to know about how to survive the tank and scale your company on your own.

If you want to give it a listen, you can find another bite on whatever podcast app you listen to, like Apple or Spotify or whatever you're using right now.

All right.

Back to the show.

All right.

What's up, everybody?

It's July.

The whole world is locked down or not locked down.

We don't know what the hell is going on, but me and Sam just recorded this episode.

We talked about a bunch of things.

We talked about a project that one of the podcast listeners has launched, an erotic newsletter that's doing \$6,000 a month very quickly, and I think he built the project in about a month.

We talked about this crazy thing called GPT-3, which is this AI project that came out of open AI that everybody's losing their mind about.

We talked about B&I, this old school business referral network, and then we talked a lot about, Sam asked me a bunch of questions about life at a big company, which we're not sure if it's interesting or not, so I think we're going to put it at the end of the episode.

We're going to chop the episode out of order.

We're going to toss that at the end.

Maybe it's not interesting.

Maybe it's interesting.

It's up to you guys to decide.

All right.

Hope you enjoy this episode.

Anyways, let's do it.

All right.

What's going on?

Dude, I had a perfect day yesterday.

I did everything that I'm supposed to do.

Just great.

Perfect in that my actions were perfect, so I feel good.

Where you are, I'm obsessed with weather.

Where you are, high of 82 today, currently 72.

You have nice California weather.

I was just outside.

I take all my calls by the pool.

It feels fucking great.

It's excellent.

Can't complain.

San Francisco has been horrible weather lately.

It's currently 60 degrees, so it's been like 60 in cloudy the past week.

Do you think you're happier with the sun?

For sure.

Yeah, for sure.

Greenery in the sun.

I'm a human.

I think that works on humans.

My wife is from Manhattan, like her mom and dad live in the heart of Manhattan.

She's trying to convince me to move to New York.

Here's the pros and cons.

The cons are New York's pretty objectively horrible weather.

At least nine months of the year, it's just cold and kind of wet and gray.

Then taxes suck, and then it's fairly dirty and crowded.

The pros are sometimes if you're in the hustle and bustle, it can make you more ambitious and it can be inspiring, but also wear you out.

My question is, where you've moved out to, there's way less people, it's more space.

Do you think that the risk of getting fat and soft is worth being happy with space and weather?

Yes.

Given where I'm at.

When I was 24, I'd be like, you know, this is not the right move.

In fact, when I was 23, 24, I was living a sweet life in Australia, and Australia's

like sunny, you go to the beach, people don't work that hard.

Everyone in the country basically has a truce, like, you know, I won't work hard if you don't work hard and we'll all stay, you know, at the top, and I was like, I got to get the fuck out of here.

Like I'm definitely going to become less ambitious, less motivated.

I'm going to become less of a person because I'm not going to challenge myself if I stay here.

I'm comfortable, but now where I'm at, 32 years old, sideburns are all gray, you know, got a kid, got a wife, got a dog, for now, that's that slow down pace and being less in the hustle and bustle and having experienced it, I'm good.

I'm ready for that next chapter now.

So, so this is, I feel good about it, but then again, I'm human and we just justify whatever the fuck we do anyway, so, but I believe it.

I don't, I don't think I'm talking myself into a, into a bad decision.

I think I'm in a good decision here.

So now that everything's online, dude, I actually believe this.

Silicon Valley is on Twitter.

Like Silicon Valley moved to Twitter some number of years ago and like San Francisco, you know, South Bay, New York, London, it doesn't matter.

Twitter is where the heart of the action is actually.

You can build a world-class network on Twitter.

You can get access to great conversations.

You can see ideas and get, you know, become a part of them.

You can raise money through, you know, through the internet.

Twitter is Silicon Valley.

I'm pretty convinced of it.

Yeah, I agree.

I, I've been getting sick of it lately.

I'm like, I don't want to, it's been getting a little, what's it called?

You can say Twitter?

Homogenous.

Yeah.

So I'm having to like follow different stuff.

I watched the, this documentary, this TV show, or the Ford versus Ferrari thing and they were in like racing cars and I was like, this is way cooler than the internet.

I need to surround myself with these people.

Dude, I had a moment like that where yesterday I was listening to, I opened up Clubhouse, that app that's like still in beta, I think.

Yeah.

I quit using it out of principle.

It was like, you know, the notification was like, Mark Andreessen is talking to, you know, whoever, you know, a bunch of people.

And so I was like, oh, Mark Andreessen's on.

I went in and they were talking about like, if an asteroid was coming to the earth, what would be our mitigation strategy?

And then it's like, you know, they'd all looked into it.

I was like, who looks into this?

You know, they look into this, like I look into conspiracy theories and like I look into the drama behind MTV's The Challenge.

So you know, they were like, oh yeah, I've read about what we would do and here's what would happen.

And then I like happened to like kind of swipe and just like, I like switched apps into Twitter and then at the top of my feed was the guy from Parstool Dave doing a watermelon eating challenge against his kid.

And I was like, yeah, I'm gonna watch this instead.

And that is like opted into like the mindless entertainment of that and no regrets in that choice.

That was the right choice for me.

And so I agree a similar topic.

Have you seen the TV show, Peaky Blinders?

I actually started it.

I watched 15 seconds of it.

I haven't gotten into it.

I watched yesterday.

I started it.

So I love that show and I love Boardwalk Empire and I started rewatching Peaky Blinders from the beginning and the, for anyone listening, it's a fiction, historical fiction.

So it's mostly fake, but it's supposed to be based on real stuff, but it's like a crime family or a mafia or something.

Yeah, a little bit.

Yeah.

So they just like, it's these, this guy, Thomas Shelby, and he has this family of five or six family members and they start out mostly illegal.

So gambling, selling liquor, fighting, betting, just like your traditional 1920 gangster story of me and your life.

Yeah.

And then they get a little bit legit, but they're always still kind of doing bad stuff.

They just drink and smoke and fuck and fight and just all bad stuff, just not bad stuff, but love vices.

And I was like, this guy's way cooler than like Mark Zuckerberg.

Like let's just like Mark Zuckerberg on his surfboard with his white face and huge ass.

Yes.

I'm like, dude, this guy, like this guy's a rock and roll star.

Whereas like Mark Zuckerberg wouldn't survive a day in Peaky Blinders.

Right.

You know, who knows?

Maybe.

I mean, he's pretty gangster, but in a dork way, but it was just like, I need to figure out who I look up to.

Yeah.

Yeah.

Yeah.

Yeah.

Yeah.

Yeah.

That's a good point.

You are who you admire.

And like, you know, whatever, no judgment.

They just go through, you go through phases and I think both you and I are in a phase where it's like, all right, I'll speak for you.