

[Transcript] My First Million / #189 - Second-hand E-commerce, Door-to-door Sales, and Live Show Recaps

This is why on all my landing pages, I always ask for email first.
I feel like I can rule the world.
I know I could be what I want to put my all in it like no days off on a road.
Let's travel never looking back.
What's up?
We're back from Miami and we got a new nickname.
I am Sean Fury.
He is the vanilla gorilla and we are back.
We had to wing it this episode because we had a guest cancel last minute, but I think it turned out pretty good.
So Sam, what do we talk about?
Yeah, so this episode actually turned out, I think, to be one of my favorite in a long time.
We probably discussed maybe 20 or 30 ideas.
The ideas start about halfway through, but we have a bunch of interesting ideas that are scattered throughout.
So a few things that we've discussed.
So businesses that we've both invested in recently, including an event business, we've talked about slingshot ideas.
So slingshot ideas that are ideas that have been kind of under the radar because of COVID.
But now that there's a lot of pent up demand for events, for interaction, things like that, these are going to be slingshot.
Is that the right word?
Slingshot, slingshotted back into popularity.
We talked about litigation finance.
So basically there's a whole bunch of people that will finance lawsuits and then take a cut in the winning settlement.
Kind of interesting.
We talked about secondhand stores.
Shockingly, that's actually, it seems like a huge idea.
And then finally, we wrapped up with one of the best Sean stories I've ever heard where we talked about door to door sales.
Trust me, it's going to leave you fired up.
It's in the last 15 minutes.
It's awesome.
We were supposed to have Bill Smith from Hello Landing On.
I got an email from his PR team, literally 60 seconds before we were supposed to hit record saying he's not going to make it.
I don't know what we're going to do today.
I'm so angry about that.
Oh my gosh, I'm frustrated.
I got to give you credit.
You replied back to the email to the PR person.
The PR person 60 seconds before the podcast is supposed to record, right?

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We're in the sound room, in a green room, getting soundcheck.
And it's like, hey, folks, sorry, not going to be able to make it today.
Looking forward to rescheduling.
And Sam just goes, are you kidding?
One minute before the podcast.
No context.
And I thought the are you kidding was very ballsy.
I would have just ate it, just took the slap.
And I think you're rightfully like, what?
I mean, okay, so I'm reading this book called Nonviolent Communication.
I'm reading it for two reasons.
The first reason is I've gotten repeated feedback from you and Abreu and my coworkers that I have a temper.
And I don't think I have a temper.
So I'm trying to get that and my wife, Sarah, the second reason is that this feedback is pissing me off.
I, yeah, I think I could be a little hot.
And then we got to say, I was with you the whole week, we went to Austin, Miami, and you were like an angel.
You were totally patient.
You were just being grateful the whole time.
It was amazing.
And then you, I think you even noticed at the end, I was going to tell you, and then you go, I've been, I've been really kind this whole trip.
I'm feeling really kind and grateful.
So I guess we can, we can talk about that.
But yeah, so Bill Smith, sorry, brother.
Like I have a feeling, I have a feeling it wasn't Bill's fault that.